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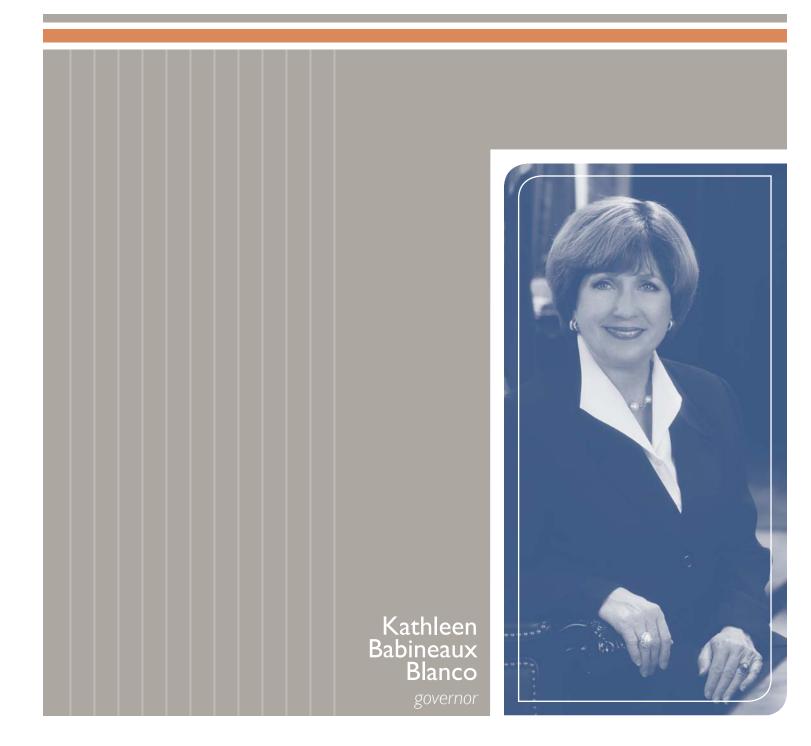
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## WHO BENEFITS FROM TAXES, LICENSES, & FEES? (general fund revenues)

- Our children: Public schools receive 55%
- Our families: Health & human services receive 22%
- Our neighborhoods: Public safety programs receive 9%
- Our colleges: Institutions of higher education receive 14%
- Our roads: State and local road funds are supported by motor fuel tax dollars



## TOTAL STATE EXPENDITURES by FUNCTIONAL AREA (fy 06-07)

(total excluding double counts & contingencies)

**Education** includes: Department of Education; Higher Education; Special Schools and Commissions; and Higher Education Debt Service.

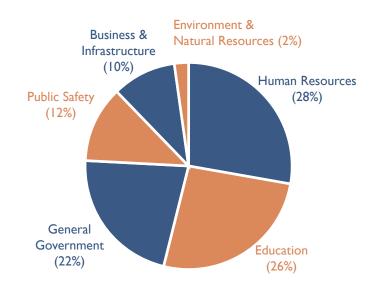
Human Resources includes: Health and Hospitals (and related ancillary agencies); Social Services; Youth Services; Louisiana State University Medical Center Health Care Services Division; Mental Health Advocacy Service; Patients' Compensation Fund Oversight Board; Office of Women's Policy; Office of Elderly Affairs; and Veterans' Affairs.

Public Safety includes: Corrections Services; Local Housing and State Offenders; Corrections Debt Service; Prison Enterprises; Public Safety Services (and related ancillary agencies); Governor's Office of Homeland Security and Emergency Preparedness; Military Affairs; Office of the Attorney General; District Attorneys & Assistant District Attorneys; Supplemental Pay to Law Enforcement Personnel; Louisiana Commission on Law Enforcement; Municipal Fire and Police Civil Service; State Police Commission; Two Percent Fire Insurance Fund; and Emergency Medical Services-Parishes & Municipalities.

Business and Infrastructure includes: Economic Development; Culture, Recreation and Tourism; Labor; Insurance; Public Service Commission; Transportation and Development; Capital Outlay; Sales Tax Dedications; Parish Transportation; Sabine River Authority; Municipal Facility Revolving Fund; Louisiana Recovery Authority; Louisiana Manufactured Housing Commission; Workforce Commission Office; Louisiana Stadium and Exposition District; Louisiana State Racing Commission; Office of Financial Institutions; and Louisiana State Board of Cosmetology.

**Environment and Natural Resources** includes: Environmental Quality; Natural Resources; Wildlife and Fisheries; and Agriculture.

General Government includes: Executive Office; Office of Indian Affairs; Division of Administration (and related ancillary agencies and DOA Debt Service and Maintenance); Board of Tax Appeals; Secretary of State; Lieutenant Governor; Treasury; Revenue; Civil Service (except agencies listed in Public Safety); Retirement Systems; Interim Emergency Board; Video Draw Poker-Local Government Aid; Governor's Conferences and Interstate Compacts; State Aid to Local Government Entities; Non-Appropriated Requirements; Judicial Expense; Legislative Expense; and Special Acts.



| Area                            | Revenue           |
|---------------------------------|-------------------|
| Business & Infrastructure       | \$ 2,549,348,289  |
| Education                       | 6,845,920,517     |
| Environment & Natural Resources | 456,292,899       |
| General Government              | 5,964,551,810     |
| Human Resources                 | 7,670,370,773     |
| Public Safety                   | 3,212,480,108     |
| TOTAL                           | \$ 26,698,964,396 |

#### ORGANIZATIONAL CHART

To achieve its mission and realize its vision, the Louisiana Department of Revenue (LDR) is comprised of three programs: Tax Collection, Alcohol and Tobacco Control, and Charitable Gaming. However, the agency is organized into ten major offices:



## MISSION, VALUES, & VISION statements

6 Our *Mission* is to administer applicable laws and collect revenues to fund state services. 9 9

#### Our Values are...

- UNITY one team working together to accomplish common goals
- COMMUNICATION an environment that encourages an ongoing creative exchange of ideas between employees and management
- RESPONSIVENESS a focus on identifying and satisfying internal and external customer needs
- PROFESSIONALISM a reputation with internal and external customers of fairness, courtesy, and reliability
- INTEGRITY an ethical standard of honesty and consistency
- TRUST a mutual respect and a shared confidence between managers and all fellow employees

**6** Our *Vision* is to be recognized as a leader in customer service through a unified effort of dedicated employees and continuous improvement. **9 9** 



#### **MESSAGE** from the SECRETARY

To the Honorable Kathleen Babineaux Blanco, Governor of Louisiana, and Members of the Louisiana Legislature

It is my pleasure to present the 2006-07 Annual Report.
This report includes the department's tax collection, as well as our performance indicators. This has been a year of great progress for our agency. As we strategically implement new and emerging ways to administer laws, collect revenues, and educate and promote awareness to the citizens of Louisiana, we strive to be at the forefront of public service.

Louisiana is moving forward, and Revenue is proud to do our part in contributing to a better quality of life.



Cynthia Bridges



Ellen Rhorer Confidential Assistant

Cynthia Bridges Secretary

Byron Arthur Press Secretary

Nancy Beverly
Director, Tax Administration

Sebrena Coleman

Director, Call Center

# OFFICE of the SECRETARY

- → UNIFORM ELECTRONIC LOCAL RETURN & REMITTANCE COMMITTEE
- → CONFIDENTIAL ASSISTANT
- → PRESS SECRETARY

  → PUBLIC AFFAIRS
- → DEPUTY SECRETARY
  - → ORGANIZATIONAL DEVELOPMENT
  - → CALL CENTER

#### **COMPLIANCE CONTINUUM**

office of the secretary

Louisiana's tax system is based on the concept of voluntary compliance — the expectation that taxpayers will voluntarily pay the right amount of tax timely. LDR engages in a wide range of activities that directly or indirectly promote voluntary compliance, stretching from activities that occur before the taxpayer begins to fill out his or her return to enforcement of the tax laws through criminal prosecution. Similarly, taxpayers' interactions with LDR cover a broad range of parallel activities, such as reviewing instructions and filling out forms through potential litigation and criminal defense. The accompanying illustration places the range of both LDR and taxpayer activities on a Compliance Continuum that depicts these relationships:

| LDR      | Draft &<br>negotiate<br>tax<br>legislation | Publish forms,<br>instructions,<br>& guidance | Assist & educate taxpayers | Capture<br>return data<br>& process<br>payments | Resolve<br>exceptions                    | Issue bills<br>& resolve<br>protest | Collect               | Audit            | Litigate              | Criminal<br>enforcement            |
|----------|--|---|----------------------------|---|--|-------------------------------------|-----------------------|------------------|-----------------------|------------------------------------|
| Taxpayer |  | Review instructions                           | Ask<br>questions           | File returns<br>& make<br>payments              | Answer questions arising from exceptions | Review<br>bills & file<br>protests  | Collection<br>defense | Undergo<br>audit | Litigation<br>defense | Criminal<br>enforcement<br>defense |
|          |  | More Tax                                      | cpayers – Lo               | ess cost  |  |                                     | Fewer Tax             | cpayers – F      | ligher Cos            | t                                  |

The Compliance Continuum illustrates two important points. First, the cost of tax administration and compliance – for both LDR and taxpayers – generally increases as one moves from left to right. Criminal enforcement against a minority of taxpayers is critical, but an inherently inefficient means of collecting taxes. Second, activities on the left side of the continuum directly impact a much larger number of taxpayers acting voluntarily, and hence are more efficient.

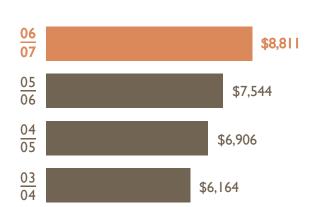
### RETURN ON INVESTMENT PER DOLLAR SPENT (by program)

LDR seeks to move taxpayers "up" the Compliance Continuum to achieve greater voluntary compliance. This conceptual framework helps us determine our priorities and activities in accomplishing this task.

<sup>\*\*</sup> All numbers were revised from prior Louisiana Department of Revenue Annual Report except these.



## NET STATE TAX RECEIPTS (four-year comparison in millions) office of the secretary



<sup>\*</sup> Enforcement activities were suspended in the hurricane impacted areas.



Barbara Roe
Director, Post Processing

Charles Williams
Assistant Director, RPC

A.J. Williams
Director, Support Services

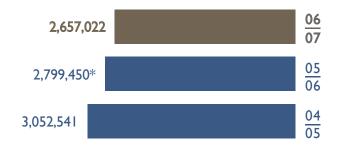
Boyd Winn Director, RPC (not pictured

# OFFICE of TAX ADMINISTRATION: GROUPI processing services

- → REVENUE PROCESSING CENTER
- → POST PROCESSING SERVICES
- → SUPPORT SERVICES

#### TOTAL INCOMING MAIL ENVELOPES

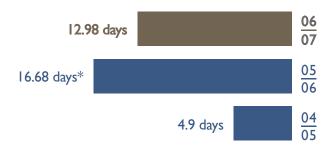
processing services



#### **Processing**

The Revenue Processing Center faces the challenge of handling customer correspondence when it arrives. The accompanying data represents the number of pieces of mail opened this year, as well as the average time required to process it.

## NUMBER OF DAYS TO PROCESS TAX RETURNS (submitted by mail) processing services



\*All processing times were impacted by Hurricanes Katrina and Rita.

### AVG.# of DAYS to ISSUE PAPER INDIVIDUAL INCOME TAX REFUNDS (fy 06-07)

processing services

Often, the mail that is received is in the form of a filed return. Everyone who files certainly wants a rapid response. The chart illustrates that our processing generated 8.5% of refunds within 14 days of receipt.



#### **ELECTRONIC INCOMETAX RETURNS**

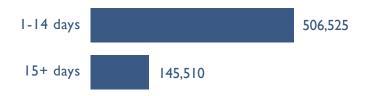
processing services

Of course, filing electronically remains the fastest, most accurate, and convenient way to file! That being said, it should come as no surprise that the number of taxpayers taking advantage of electronic filing options continues to steadily grow.



## AVG.# of DAYS to ISSUE ELECTRONIC INDIVIDUAL INCOMETAX REFUNDS (6) 06-07)

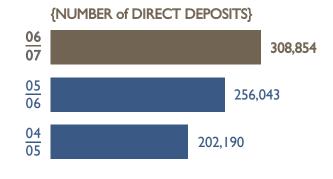
processing services



This number has grown with good reason; filing electronically is simply a faster process and provides 24/7 access. The accompanying chart illustrates that 77.7% of the refunds were issued within 14 days of filing.

### REFUNDS & PAYMENTS

processing services



{NUMBER of DIRECT DEBITS}

06
07
43,864

05
06
29,933

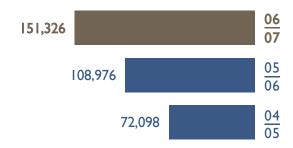
04
05
26,174

Customers are also taking advantage of our other electronic applications. For those who are due a refund, we will deposit funds directly into their accounts. Those with a liability may authorize us to debit those funds electronically.

### NUMBER of SALES TAX RETURNS FILED via LDR WEBSITE

processing services

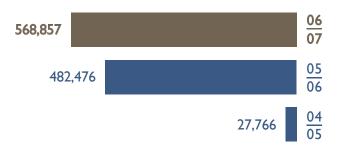
21% of sales tax returns are filed and 66.8% of sales tax payments are submitted via LDR website



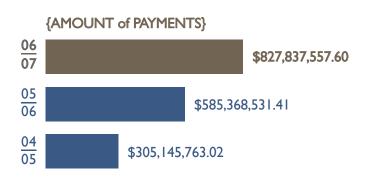
## NUMBER of WITHHOLDING TAX RETURNS FILED via LDR WEBSITE

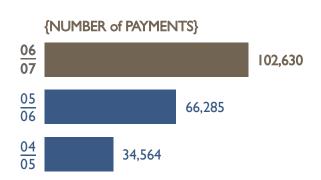
processing services

79% of withholding tax returns are filed and 33.2% of withholding tax payments are submitted via LDR website.



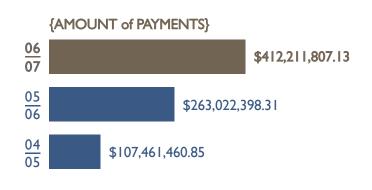
processing services

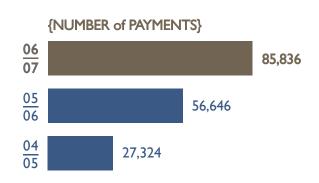




#### WITHHOLDING TAX PAYMENTS SUBMITTED via LDR WEBSITE

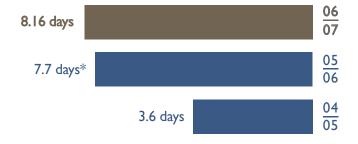
processing services





### AVERAGE DEPOSIT TIME of PAPER CHECKS

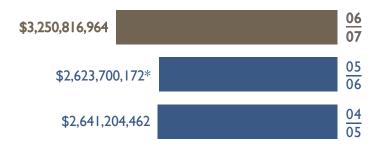
processing services



### TOTAL REVENUE DEPOSITED from PAPER CHECKS

processing services

An important aspect of the work done by Revenue Processing Center is making bank deposits. The revenue deposited from paper checks decreased due to an increase in electronic applications as the previous pages indicate.



\*All processing times were impacted by Hurricanes Katrina and Rita.

#### ELECTRONIC FUNDS TRANSFER (EFT)

processing services

| Tax                                  | Number<br>of Filers | Number of<br>EFT Filers | Percentage of EFT<br>Filers to Filers |
|--------------------------------------|---------------------|-------------------------|---------------------------------------|
| Alcoholic Beverage Tax (Liquor/Wine) | 239                 | 1                       | 0.42%                                 |
| Beer Tax                             | 604                 | 100                     | 16.56%                                |
| Gasoline Tax                         | 11,201              | 3,860                   | 34.46%                                |
| Hazardous Waste Tax                  | 790                 | 278                     | 35.19%                                |
| Inspection and Supervision Fee       | 1468                | 31                      | 2.11%                                 |
| Sales Tax                            | 821,761             | 151,420                 | 18.43%                                |
| Special Fuels Tax                    | 491                 | 41                      | 8.35%                                 |
| Tobacco Tax                          | 1,329               | 0                       | 0.00%                                 |
| Transportation & Comm. Utilities Tax | 423                 | 22                      | 5.20%                                 |
| Automobile Rental Tax                | 2,809               | 586                     | 20.86%                                |
| Withholding                          | 1,088,640           | 509,246                 | 46.78%                                |
| Severance Tax                        | 1915                | 406                     | 21.20%                                |
| Corporate Income and Franchise Tax   | 180,673             | 6,962                   | 3.85%                                 |

Act 172 of the 1992 Regular Session of the Louisiana Legislature (Revised Statute 47:1519) authorizes the Louisiana Department of Revenue to require electronic payments from taxpayers whose individual payments exceed \$20,000.Act 112 of the 2003 Regular Legislative Session amended R.S. 47:1519 to reduce the \$20,000 average payment amount. Starting with any taxable filing period that begins January 1, 2004 through December 31, 2005, the average payment threshold is reduced to \$15,000. For filing periods that begin January 1, 2006 through December 31, 2007, the average payment threshold is reduced again to \$10,000.And finally, for filing periods that begin on or after January 1, 2008, the average payment threshold is reduced to \$5,000.

The Electronic Funds Transfer (EFT) payment is a requirement under any of the following circumstances:

- The tax due in connection with the filing of any return, report or other document exceeds the mandatory EFT threshold amount for the taxable period.
- A taxpayer files tax returns more frequently than monthly, and during the preceding 12month period, the average total payment exceeds the mandatory EFT threshold amount
- A company files withholding tax returns and payments on behalf of other taxpayers during the preceding 12-month period, the average total payments for all tax returns filed exceed the mandatory EFT threshold amount(s) for the taxable period.

| Tax (in Millions)                | EFT Deposits           | ı  | Manual Deposits  | Total Deposits         | Ratio of EFT Deposits<br>to Total Deposits |
|----------------------------------|------------------------|----|------------------|------------------------|--|
| Alcohol                          | \$<br>16,863,583.19    | \$ | (37,531.12)      | \$<br>13,684,415.24    | 100.27%                                    |
| Auto Rental                      | 4,144,131.63           |    | 43,546.35        | 34,448,301.85          | 99.87%                                     |
| Beer                             | 41,777,645.70          |    | 90,470,070.59    | 401,427,875.75         | 77.46%                                     |
| Corporation                      | 716,208,227.63         |    | 4,021,905.48     | 126,404,480.94         | 96.82%                                     |
| Gasoline                         | 393,021,336.14         |    | 464,733,090.57   | 1,153,984,447.86       | 59.73%                                     |
| Hazardous Waste                  | 1,380,085.00           |    | 399,149,536.25   | 1,855,887,458.00       | 78.49%                                     |
| Hotel/motel                      | 43,028,926.79          |    | 2,283,628.39     | 3,383,851.45           | 32.51%                                     |
| Inspection and Supervision Fee   | 2,592,699.67           |    | 1,709,226.37     | 5,166,619.00           | 66.92%                                     |
| New Orleans Exhibition Hall      | 8,142,892.25           |    | 568,890,396.04   | 2,382,769,829.68       | 76.12%                                     |
| Natural Gas Franchise            | 5,313,115.00           |    | 2,334,137.00     | 3,096,315.00           | 24.62%                                     |
| Oilfield Restoration — Gas       | 925,739.44             |    | 38,300,596.09    | 768,598,724.79         | 95.02%                                     |
| Oilfield Restoration — Oil       | 519,569.90             |    | 2,840,505.12     | 5,314,890.87           | 46.56%                                     |
| Sales                            | 2,227,038,252.00       |    | 5,284,301.12     | 42,570,135.12          | 87.59%                                     |
| Severance                        | 864,827,927.03         |    | 470,635.20       | 7,890,740.12           | 94.04%                                     |
| Special Fuels                    | 142,861,557.41         |    | 110,092,492.68   | 121,450,817.49         | 9.35%                                      |
| Tobacco                          | 13,272,861.34          |    | 1,568,461.79     | 4,910,643.79           | 68.06%                                     |
| Transportation & Comm. Utilities | 1,697,104.61           |    | 2,448,781.54     | 3,309,812.40           | 26.01%                                     |
| Withholding                      | 1,807,363,718.46       |    | 149,285.78       | 619,461.68             | 75.90%                                     |
| TOTAL                            | \$<br>6,290,979,373.19 | \$ | 1,694,753,065.24 | \$<br>6,934,918,821.03 | 75.56%                                     |



Carl Reilly
Director, Taxpayer Services

Geraldine Kelly Director, Collections

Gwen Scott Assistant Secretary

# OFFICE of TAX ADMINISTRATION: GROUP II taxpayer guidance & enforcement

- → COLLECTIONS
- **→** TAXPAYER SERVICES
- → 8 REGIONAL OFFICES

Joseph Vaughn Alexandria Tax Director

Kent LaPlace Baton Rouge Tax Director

Susan Malcombe Lafayette Tax Director

Donia Broussard Lake Charles Tax Director

Sharon Scioneaux Monroe Tax Director

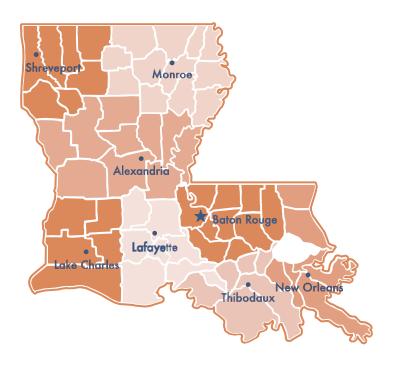
Earl Millet New Orleans Tax Director

Richard Jefferson Shreveport Tax Director

Kerry Alley Thibodaux Tax Director

#### **REGIONAL OFFICES**

taxpayer guidance



| Region       | Contact Information   |
|--------------|---|
| Alexandria   | 900 Murray Street Room B-100<br>Alexandria, LA 71301<br>(318) 487-5333                        |
| Baton Rouge  | 8549 United Plaza, Suite 200<br>Baton Rouge, LA 70809<br>(225) 922-2300                       |
| Lafayette    | 825 Kaliste Saloom Road<br>Brandywine III, Suite 150<br>Lafayette, LA 70508<br>(337) 262-5455 |
| Lake Charles | One Lakeshore Drive, Suite 1550<br>Lake Charles, LA 70629<br>(337) 491-2504                   |
| Monroe       | 122 St. John Street, Room 105<br>Monroe, LA 71201<br>(318) 362-3151                           |
| New Orleans  | 1555 Poydras Street, Suite 2100<br>New Orleans, LA 70112<br>(504) 568-5233                    |
| Shreveport   | 1525 Fairfield Avenue<br>Shreveport, LA 71101<br>(318) 676-7505                               |
| Thibodaux    | 1418 Tiger Drive<br>Thibodaux, LA 70301<br>(985) 447-0976                                     |

While we are all Louisianans, the beauty of our state is that each region has its own flavor, charm, and set of challenges. It is important to us that our customers have places in or near their area to seek assistance. We are pleased to have regional offices in Alexandria, Baton Rouge, Lafayette, Lake Charles, Monroe, New Orleans, Shreveport, and Thibodaux. While these offices serve an audit and collection function, the heart of what they do is assist taxpayers at the local level. Their contributions are tremendous.

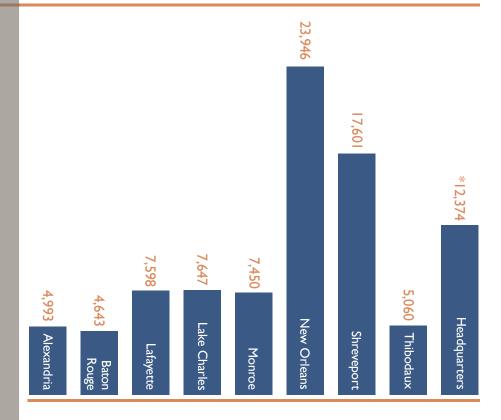
#### NUMBER of WALK-IN CUSTOMERS

taxpayer guidance

Voluntary compliance is the goal of any taxing authority. We would like for all of our customers to meet their filing and payment responsibilities in a timely manner. 92% of tax receipts were collected. We encourage voluntary compliance by educating our customers and providing the necessary tools.

Customer service is important to us. We have devoted resources to assisting taxpayers who prefer to resolve issues face to face.

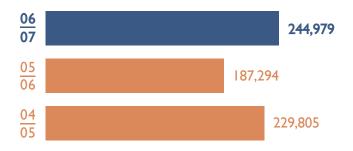
\* Includes VITA Customers



#### TAXPAYER ASSISTANCE CALLS

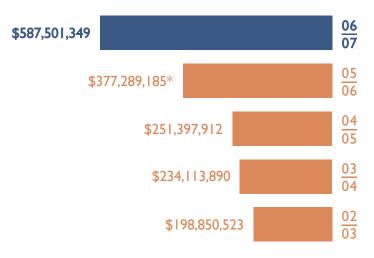
taxpayer guidance

Faced with a high volume of inquiries, it was critical to improve our system for managing calls. As a result, we launched our Call Center in early 2005. Hiring managers experienced in call center operations and committing to a rigorous training regimen for staff were priorities as we established this critical business unit.



#### **DELINQUENT TAXES COLLECTED**

enforcement



<sup>\*</sup> Enforcement activities were suspended in the hurricane impacted areas.

Delinquent taxes are any taxes not filed and paid by the statutory due date.

Although most individuals and businesses voluntarily comply with tax remittance, there are those who choose to avoid their tax obligations. The Department makes every effort to work with those who are having legitimate difficulties in making payments, but we are always prepared to aggressively pursue those who refuse to work with us.

Our delinquent collections have continued to improve. Each year we see significant progress in our effort to eradicate the outstanding liabilities owed by individuals and businesses.

The information below provides the result of our efforts.

#### **DELINQUENT TAXES COLLECTED**

enforcement

| Delinquent Tax Collection      | FY 2002-03        | FY 2003-04        | FY 2004-05        | F  | Y 2005-06*  | FY 2006-07        |
|--------------------------------|-------------------|-------------------|-------------------|----|-------------|-------------------|
| Collection Division            | \$<br>132,168,450 | \$<br>166,975,571 | \$<br>194,176,523 | \$ | 342,894,103 | \$<br>530,580,572 |
| Contracted Collection Agencies | 534,846           | 1,659,567         | 918,597           |    | 610,961     | 1,122,031         |
| Regional Offices               |                   |                   |                   |    |             |                   |
| Alexandria                     | 2,618,461         | 2,765,793         | 2,325,205         |    | 2,735,773   | 2,970,173         |
| Baton Rouge                    | 7,162,394         | 5,063,153         | 4,931,823         |    | 6,816,640   | 7,859,250         |
| Lafayette                      | 4,403,315         | 3,927,867         | 2,558,444         |    | 2,641,819   | 2,969,490         |
| Lake Charles                   | 2,817,096         | 3,470,365         | 5,259,672         |    | 2,736,891   | 3,752,363         |
| Monroe                         | 3,124,946         | 2,950,567         | 2,811,291         |    | 4,708,995   | 3,765,579         |
| New Orleans                    | 27,578,671        | 32,691,157        | 28,921,674        |    | 4,897,622   | 24,065,806        |
| Shreveport                     | 4,513,795         | 4,500,097         | 4,256,629         |    | 4,936,500   | 4,302,568         |
| Thibodaux                      | 13,928,549        | 10,109,753        | 5,238,054         |    | 4,309,881   | 6,113,517         |
| SUBTOTAL FOR REGIONS           | \$<br>66,147,227  | \$<br>65,478,752  | \$<br>56,302,792  | \$ | 33,784,121  | \$<br>55,798,746  |
| TOTAL                          | \$<br>198,850,523 | \$<br>234,113,890 | \$<br>251,397,912 | \$ | 377,289,185 | \$<br>587,501,349 |

st Enforcement activities were suspended in the hurricane impacted areas.

## FEDERAL OFFSET PROGRAM NET COLLECTIONS

enforcement



 $<sup>\</sup>ensuremath{^{*}}$  Enforcement activities were suspended in the hurricane impacted areas.

#### **NUMBER OF OFFSETS**

enforcement



<sup>\*</sup> Enforcement activities were suspended in the hurricane impacted areas.

#### OFFERS IN COMPROMISE (fy 06-07)

enforcement

#### **COMPROMISE of INTEREST**

| Name            | Type of Tax | Tax Period  | Amount of Interest Compromised |
|-----------------|-------------|-------------|--------------------------------|
| ExxonMobil Corp | Gas         | 12/02-12/03 | \$1,770,045.63                 |

Note: Compromise of interest under the provisions of R.S.47:1601(A)(2)(d)

Louisiana Revised Statute 47:1578, as amended by Act 1383 of the 1997 Regular Session of the Louisiana Legislature, authorizes the Secretary of Revenue, under certain conditions, to compromise a judgment for taxes and cancel or release a lien, privilege, mortgage, or other encumbrance.

Under this authority, the Secretary can accept less than full payment as a final settlement for a state tax liability. The statutory conditions for such a settlement are "serious doubt" as to collectibility of the tax due or the taxpayer's liability for the tax, and a higher collection cost than the outstanding liability. The judgment for taxes compromised must be \$500,000 or less, excluding interest and penalty.

| Name  | Type of Tax                      | Total Tax, Interest,<br>Penalties & Fees | Amount Abated/<br>Compromised | Amount Paid in<br>Compromise |
|---|----------------------------------|--|-------------------------------|------------------------------|
| Ark LA Miss Home Health, Inc.                               | Withholding & Corporation        | \$ 54.80                                 | \$ 12.80                      | \$ 42.00                     |
| Best, Linda   | Income                           | 11,191.45                                | 5,431.45                      | 5,760.00                     |
| Brown, Rodney E.<br>DBA Vandaco Franchise Development, Inc. | Sales                            | 10,620.39                                | 5,517.99                      | 5,102.40                     |
| Calhoun, Roy R. & Martin J.                                 | Income & Withholding             | 7,676.97                                 | 3,402.04                      | 4,274.93                     |
| Cooper, William G. & Mary A.                                | Sales & Withholding              | 39,080.79                                | 13,018.84                     | 26,061.95                    |
| DeRosia, Edward J.  | LGST                             | 36,910.92                                | 18,800.81                     | 18,110.11                    |
| Edwards, Melanie DBA Leroyce Electrical                     | Withholding                      | 45,721.21                                | 21,590.21                     | 24,131.00                    |
| Elliot, Michelle  | Income                           | 20,616.05                                | 8,456.05                      | 12,160.00                    |
| Ferrand, Velvet   | Income                           | 3,159.72                                 | 842.72                        | 2,317.00                     |
| Garret, Clark Glen  | Income                           | 66,300.39                                | 39,886.39                     | 26,414.00                    |
| Industrial Waste Equipment, Inc.                            | Sales & CIFT                     | 14,081.61                                | 9,168.61                      | 4,913.00                     |
| Kristapovich, Michael                                       | Income                           | 4,975.43                                 | 1,894.80                      | 3,080.63                     |
| Medical Center Home Care Agency, Inc.                       | Withholding & Corporation        | 4,539.94                                 | 2,414.59                      | 2,125.35                     |
| National Home Care Services, Inc.                           | Withholding & Corporation        | 33,023.22                                | 16,603.35                     | 16,419.87                    |
| National Home Care Services Monroe, Inc.                    | Withholding & Corporation        | 9,949.26                                 | 5,145.90                      | 4,803.36                     |
| National Homecare Service of Baton Rouge, Inc.              | Withholding & Corporation        | 9,581.91                                 | 4,994.42                      | 4,587.49                     |
| National Pharmacy Services of Baton Rouge, Inc.             | Withholding & Corporation        | 10,091.46                                | 5,212.87                      | 4,578.59                     |
| National Pharmacy Services of Shreveport, Inc.              | Withholding & Corporation        | 947.08                                   | 472.08                        | 475.00                       |
| Petro Marketing, Inc.                                       | Excise & CIFT                    | 513,160.31                               | 134,950.49                    | 378,209.82                   |
| Piney Hills Home Care Service, Inc.                         | Withholding & Corporation        | 22,085.23                                | 7,862.38                      | 14,222.85                    |
| Primo Wholesale Cigar & Tobacco, Inc.                       | Tobacco & Tobacco Permit         | 11,702.58                                | 6,794.77                      | 4,907.81                     |
| R.B. Haire Construction Co., Inc.                           | Withholding                      | 10,961.23                                | 3,556.60                      | 7,134.63                     |
| Robert & Theresa Judge/ King Palace Rest, Inc.              | Corporation, Sales & Withholding | 23,776.20                                | 11,337.02                     | 12,439.18                    |
| Sims, Melton Edward   | Income                           | 12,514.68                                | 6,466.63                      | 6,048.05                     |
| Truett, John H. & Jane B.                                   | Income                           | 20,352.12                                | 6,669.88                      | 13,682.24                    |

#### STATE GARNISHMENT PROGRAM

enforcement

Revised Statute 47:299 authorizes state and local government entities to file an offset claim for monies owed to them by individuals. Under this statute, the Department of Revenue is given the authority to collect the offset claim by garnishing the individual's state individual income tax refund.

The Department also garnishes Louisiana tax refunds on behalf of other state agencies in the settlement of debts. See chart below for the results of this activity.

| State Refund Garnishment Program           | FY 2002-03      | FY 2003-04      | FY 2004-05      | FY 2005-06      | FY 2006-07      |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Civil & Criminal Court                     | \$ 142,686.07   | \$ 169,915.78   | \$ 120,448.58   | \$ 180,552.00   | \$ 208,688.45   |
| Corrections/Public Safety Garnishment      | 67,804.77       | 106,636.90      | 117,168.75      | 8,740.00        | 120,795.23      |
| Correction/Probation-Parole                | 105,841.87      | 348,021.27      | 393,011.61      | 21,440.00       | 382,913.58      |
| DHH Health Services Garnishments           | 2,574.00        | 4,360.86        | 2,588.73        | 2,303.00        | 0.00            |
| DOJ Student/Teacher Garnishments           | 48,203.28       | 88,969.02       | 49,621.11       | 65,032.00       | 79,623.43       |
| DOL Unemployment Insurance Garnishments    | 596,601.07      | 841,876.60      | 740,456.29      | 691,068.00      | 1,330,002.53    |
| DDS Child Support Garnishments             | 1,090,706.28    | 1,423,424.59    | 1,481,077.61    | 1,814,469.00    | 1,695,569.52    |
| DSS Recovery Section Garnishments          | 4,290.80        | 4,969.93        | 5,291.29        | 6,386.00        | 4,684.79        |
| LA Student Financial Assistance Commission | 207,951.00      | 238,348.99      | 269,777.26      | 324,444.00      | 262,722.20      |
| Dept. of Wildlife & Fisheries              | 1,772.00        | 21,821.53       | 24,110.02       | 50,335.00       | 61,012.21       |
| Dept. of Agriculture & Forestry            | 352.00          | 406.00          | 858.00          | 842.00          | 1,105.00        |
| Garnishments - Parish & Municipalities     | 0.00            | 1,434.60        | 112.00          | 0.00            | 0.00            |
| Public Defender's Office - EBR Parish      | 0.00            | 0.00            | 0.00            | 17,549.00       | 36,873.89       |
| TOTALS                                     | \$ 2,268,783.14 | \$ 3,250,186.07 | \$ 3,204,521.25 | \$ 3,183,160.00 | \$ 4,183,990.83 |



Larry Joseph Director, Office Audit

Jay Frost
Director, Field Audit Services

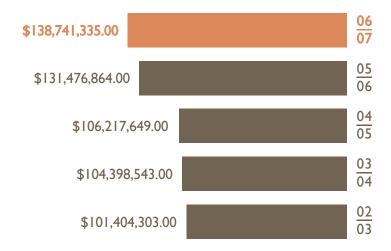
Kurt Van Brocklin Assistant Secretary

# OFFICE of TAX ADMINISTRATION: GROUP III compliance services

→ FIELD AUDIT

→ OFFICE AUDIT

## FIELD AUDIT (cash collection summary for fy 06-07) compliance services



Another aspect of our compliance effort has been our Field Audit Program. As the economy has grown more complex, individuals and businesses are engaging in transactions consistent with that complexity. To that end, LDR must make certain that they have not remitted too little or even too much tax, therefore our auditors continue to educate taxpayers.

| Fiscal Year | Amount Collected  | % Change |
|-------------|-------------------|----------|
| 2006-07     | \$ 138,741,335.00 | 6.00%    |
| 2005-06     | 131,476,864.00    | 23.78%   |
| 2004-05     | 106,217,649.00    | 1.74%    |
| 2003-04     | 104,398,543.00    | 2.95%    |
| 2002-03     | 101,404,303.00    | -56.89%  |

## FIELD AUDIT (audit collections by tax) fy 06-07 compliance services

| Tax                     | Collections          |
|-------------------------|----------------------|
| Corporate Franchise Tax | \$<br>46,131,868.00  |
| Corporate Income Tax    | 24,107,525.00        |
| Sales Tax               | 60,856,109.00        |
| Severance Tax           | 5,951,028.00         |
| Withholding Tax         | 595,940.00           |
| Other                   | 1,098,865.00         |
| TOTAL                   | \$<br>138,741,335.00 |

#### FIELD AUDIT

(in state & out-of-state activity) fy 06-07

compliance services

#### **IN-STATE AUDIT ACTIVITY**

| Region       | Collections         |
|--------------|---------------------|
| Alexandria   | \$<br>1,656,446.00  |
| Baton Rouge  | 10,853,684.00       |
| Lafayette    | 3,648,963.00        |
| Lake Charles | 1,990,200.00        |
| Monroe       | 2,307,934.00        |
| New Orleans  | 12,795,332.00       |
| Shreveport   | 4,569,942.00        |
| Thibodaux    | 3,108,516.00        |
| Other        | 1,679,604.00        |
| TOTAL        | \$<br>42,610,621.00 |

#### **OUT-OF-STATE AUDIT ACTIVITY**

| Region  | Collections         |
|---------|---------------------|
| Dallas  | \$<br>40,482,795.00 |
| Houston | 42,431,995.00       |
| Other   | 13,215,924.00       |
| TOTAL   | \$<br>96,130,714.00 |

#### **OFFICE AUDIT**

#### compliance services

|          | Audits Completed | Collections | Refund Reductions |
|----------|------------------|-------------|-------------------|
| FY 06/07 | 8,204            | 6,634,585   | \$ 10,991,888     |
| FY 05/06 | 22,115           | 9,954,386   | 12,274,959        |
| FY 04/05 | 17,255           | 7,141,183   | 8,016,052         |

|          | Tax Incentives<br>Processed | Amount of<br>Refunds Issued |
|----------|-----------------------------|-----------------------------|
| FY 06/07 | 172                         | \$ 27,602,824               |
| FY 05/06 | 211                         | 28,476,625                  |
| FY 04/05 | 446                         | 48,490,764                  |

## DISCOVERY & VOLUNTARY DISCLOSURES (fy 06-07)

compliance services

Discovery is the process of uncovering, confirming, and collecting unpaid and under-paid tax liabilities. The "discovery" unit is responsible for developing and conducting projects designed to identify non-filers and under-reporters of the various taxes administered by the Department. Taxpayers are then notified of their tax discrepancies using letters of inquiry.

Our integrated tax system provides the capability for the Discovery Unit to query information from a variety of sources to identify non-compliant taxpayers. A successful Discovery program promotes taxpayer education, tax registration and licensing, and creates a basis for voluntary tax compliance in the future.

The department also offers a Voluntary Disclosure program, which allows taxpayers to voluntarily come forward to report unpaid taxes, and pay the tax and interest due without the payment of penalty for a limited lookback period in exchange for future tax compliance.

#### **DISCOVERY**

| Assessments | Collections |
|-------------|-------------|
| \$2,988,210 | \$2,233,401 |

#### **VOLUNTARY DISCLOSURES**

|            | Number of Agreements | Amount Collected |
|------------|----------------------|------------------|
| FY 2006-07 | 96                   | \$ 8,391,911     |
| FY 2005-06 | 73                   | 5,133,024        |
| FY 2004-05 | 50                   | 8,319,226        |



Barry Kelly Director Legal

Leonore Heavey Policy Services

Shone Pierre Assistant Secretar

Clyde Robertson
Director, Special Investigations

Mike Pearson Policy Services

Raymond Tangney Policy Services

## OFFICE of LEGAL AFFAIRS regulatory services

- **→ LEGAL**
- → POLICY SERVICES
- → SPECIAL INVESTIGATIONS

## CASES RESOLVED by the LEGAL DIVISION

regulatory services

Another business unit that has been a critical part of regulatory services has been the Legal Division. Unfortunately, some taxpayers leave us with no recourse, but to turn to the legal system for a resolution of state tax matters. Our goal is to resolve issues in the most expedient and cost-effective manner. Our Legal Division has continued to make progress in resolving cases and making certain that the people of Louisiana receive the tax dollars that are due to them. The chart below reflects the number of cases resolved by this Division.

| Case Type  | Number of Files Closed | Amount in<br>Dispute | Amount Recovered/<br>Retained by LDR | % Recovered/<br>Retained by LDR | Amount Refunded/<br>Awarded to Taxpayer |
|--|------------------------|----------------------|--------------------------------------|---------------------------------|---|
| Bankruptcy   | 17                     | \$ 11,844,108.44     | \$ 7,066,746.11                      | 59.66%                          | \$ 4,777,362.33                         |
| BTA Appeal of an Assessment                                  | 46                     | 4,004,915.54         | 1,350,378.50                         | 33.72%                          | 2,654,537.04                            |
| BTA Appeal of a Claim Against the State                      | 4                      | 1,674,963.68         | 1,312,756.77                         | 78.38%                          | 362,206.91                              |
| Appeal of a Refund   | 53                     | 32,363,859.78        | 20,321,108.19                        | 62.79%                          | 12,042,751.59                           |
| Cease and Desist   | 8                      | 104,809.28           | 95,758.74                            | 91.36%                          | 9,050.54                                |
| Civil Service  | 0                      | 0.00                 | 0.00                                 | 0.00%                           | 0.00                                    |
| Disputed Funds are Held in Escrow                            | 28                     | 17,750,182.13        | 13,070,495.42                        | 73.64%                          | 4,679,686.72                            |
| LDR is the Defendant   | 3                      | 3,338,167.49         | 0.00                                 | 0.00%                           | 3,338,167.49                            |
| LDR is the Plaintiff   | 60                     | 78,273,322.91        | 46,054,960.48                        | 58.84%                          | 32,218,362.43                           |
| Miscellaneous<br>(Inheritance, Unclaimed Property, Subpoena) | 16                     | 60,435.75            | 27,136.56                            | 44.90%                          | 33,299.19                               |
| Officer Liability  | 54                     | 4,293,229.07         | 330,988.84                           | 7.71%                           | 3,962,240.23                            |
| TOTAL  | 289                    | \$ 153,707,994.07    | \$ 89,630,329.61                     | 58.31%                          | \$ 64,077,664.46                        |

#### MEDIATED CASES

#### regulatory services

| Case   | Total Amount<br>in Dispute | Total Amount<br>Recovered | Rate of Recovery |
|--------|----------------------------|---------------------------|------------------|
| 1      | \$ 38,000,000.00           | \$ 29,090,909.00          | 76.56%           |
| 2      | 6,076,633.56               | 2,814,592.42              | 46.32%           |
| 3      | 84,077.84                  | 69,972.90                 | 83.22%           |
| 4      | 2,210,212.83               | 1,837,174.32              | 83.12%           |
| 5      | 4,317,748.52               | 2,875,704.11              | 66.60%           |
| 6      | 78,787.67                  | 65,425.10                 | 83.04%           |
| 7      | 79,086.22                  | 65,723.65                 | 83.10%           |
| 8      | 19,000,000.00              | 11,700,000.00             | 61.58%           |
| TOTAL* | \$ 69,846,546.64           | \$ 48,519,501.50          | 69.47%           |

<sup>\*</sup>Amount in dispute of only cases resolved via mediation

Louisiana Revised Statute 47:1522 authorizes the Department of Revenue to use Alternative Dispute Resolution (ADR) to assist in the collection of taxes, penalties, or interest. The Department may use arbitration or mediation to resolve any issue regarding the collection of taxes. Alternative Dispute Resolution provides a voluntary, confidential, and cooperative means of resolving tax disputes, reducing the costs and risks of litigation for the taxpayer and the Department. Alternative Dispute Resolution also expedites the tax collection and refund process.

The Louisiana Department of Revenue mediated 8 cases during FY 2006-2007.

#### **POLICY STATEMENTS & RULES**

regulatory services

|                    | FY 2004-05 | FY 2005-06 | FY 2006-07 |
|--------------------|------------|------------|------------|
| Policy Statements* | 100        | 103        | 63         |
| Rules              | 37         | 19         | 10         |

<sup>\*</sup> Policy statements include Revenue Rulings, Private Letter Rulings, Revenue Information Bulletins, and Statements of Acquiescence or Nonacquiescence

The Policy Services Division has been a tremendous asset to the Department and an important means of clarification of law in the area of taxation. The professionals in this division promulgate rules, which makes it possible for laws passed by the Legislature to be executed.

In addition, this group also issues Private Letter Rulings. Often taxpayers have questions about whether a particular transaction is taxable. We are willing to offer a Private Letter Ruling, which the Department will honor if that taxpayer is ever part of an audit.



Greg Montagnino
Director, Information Technology

Joyce Anderson Director, Controller's

Dee Everett
Director, Human Resources

Phyllis Perry
Director. Internal Audit

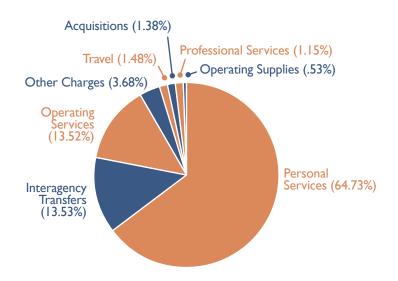
Clarence Lymon Undersecretary

# OFFICE of MANAGEMENT & FINANCE enterprise services

- **←→** CONTROLLER'S
- → HUMAN RESOURCES
- → INFORMATION TECHNOLOGY
- **→ INTERNAL AUDIT**

## TAX COLLECTION PROGRAM OPERATING EXPENSES

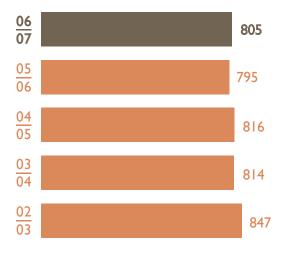
enterprise services



| Category                    | FY 2006          | FY 2007          | % Change |
|-----------------------------|------------------|------------------|----------|
| Salaries & Related Benefits | \$ 46,640,982    | \$ 47,927,030    | 2.8%     |
| Travel                      | 834,486          | 1,094,502        | 31.2%    |
| Operating Services          | 7,106,239        | 10,007,548       | 40.8%    |
| Operating Supplies          | 365,224          | 392,847          | 7.6%     |
| Professional Services       | 999,286          | 855,131          | -14.4%   |
| Interagency Transfers       | 9,784,262        | 10,016,856       | 2.4%     |
| Capital Outlay              | 444,738          | 1,024,902        | 130.5%   |
| SUBTOTAL                    | \$ 66,175,217    | \$ 71,318,816    | 7.8%     |
| Tax Reengineering           | 2,965,743        | 2,726,541        | -8.1%    |
| TOTAL EXPENDITURES*         | \$ 69,140,960    | \$ 74,045,357    | 7.1%     |
| TOTAL NET REVENUES          | \$ 7,541,472,289 | \$ 9,013,086,844 | 19.5%    |
| OPERATING EXPENSE RATIO     | 0.92%            | 0.82%            | -11.0%   |

<sup>\*</sup>To more accurately reflect the true operating costs of the Tax Collection Program for the purpose of this calculation, the total expenditures listed above were adjusted to spread the cost of major acquisitions over the depreciable life spans and to exclude non-recurring extraordinary expenses.

## TAX COLLECTION PROGRAM EMPLOYEES (TOs\*) enterprise services



<sup>\*</sup>Table of Organization – number of authorized positions



Murphy Painter Commissioner

## OFFICE of ALCOHOL & TOBACCO CONTROL

- **←→** CERTIFICATIONS
- **→** ENFORCEMENT

#### **OPERATING EXPENSES**

alcohol and tobacco control

The Office of Alcohol & Tobacco Control has maintained the highest compliance rates for underage access to alcohol and tobacco products in the United States every year since 2001.

The office has twice been selected as the nations best alcohol enforcement agency by the National Liquor Law Enforcement Association and also received an "Innovations in Adjudication" award from the National Conference of State Liquor Administrators for its one of a kind Responsible Vendor Program.

Through ATC's efforts to be recognized as a professional law enforcement agency, the Louisiana legislature passed Act 353 allowing the law enforcement retirement benefit of 3.1/3 for the ATC agents.

Louisiana Legislature also amended the tobacco wholesale licensing scheme, making ATC the only licensing authority, which in the first year of implementation, resulted in the finding of over \$10 million in taxes due from illegal tobacco products that had been sold in the State in the last year.

ATC continues to be a leading agency in alcohol enforcement.

| Category                      | FY 05-06        | FY 06-07     | % Change |
|-------------------------------|-----------------|--------------|----------|
| Salaries and Related Benefits | \$<br>4,054,592 | \$ 4,114,334 | 1.5%     |
| Travel                        | 62,212          | 50,717       | -18.5%   |
| Operating Services            | 634,274         | 696,939      | 9.9%     |
| Operating Supplies            | 30,443          | 51,213       | 68.2%    |
| Professional Services         | 111,103         | 182,941      | 64.7%    |
| Other                         | _               | 48,764       | _        |
| Interagency Transfers         | 167,814         | 139,953      | -16.6%   |
| Capital Outlay                | 46,436          | 235,750      | 407.7%   |
| TOTAL EXPENDITURES            | \$<br>5,106,874 | \$ 5,520,611 | 8.1%     |
| TOTAL NET REVENUES            | \$<br>5,257,854 | \$ 5,825,323 | 10.8%    |



Michael Legendre
Director, Charitable Gaming
(not pictured)

Gary Matherne
Debuty Secretary

# OFFICE of CHARITABLE GAMING

→ LICENSING

→ AUDIT

### SUMMARY OF CHARITABLE GAMING ACTIVITIES

charitable gaming

| Charitable Gaming Activities    | FY 05-06      | FY 06-07         |
|---------------------------------|---------------|------------------|
| Average Number of Organizations | 436           | 444              |
| Attendance – All sessions       | 3,556,459     | 3,473,458        |
| Number of Sessions Held         | 22,840        | 27,158           |
| Number of Pull Tabs Sold        | 118,722,000   | 120,025,000      |
| Total Gross Wagers              | \$ 195,859,00 | 0 \$ 208,846,000 |
| Total Prizes                    | 143,640,00    | 0 154,565,000    |
| Adjusted Total Wagers           | 52,219,00     | 0 54,281,000     |
| Total Expenses                  | 26,436,00     | 0 29,927,000     |
| Total Net Available             | 25,783,00     | 0 24,354,000     |
| Total Contributions             | \$ 21,186,00  | 0 \$ 24,317,000  |
| Gross Bingo                     | \$ 95,962,00  | 0 \$ 100,188,000 |
| Bingo & Door Prizes             | 71,485,00     | 0 78,099,000     |
| Adjusted Bingo                  | 24,477,00     | 0 22,089,000     |
| Gross Pull Tabs                 | 93,492,00     | 0 99,670,000     |
| Pull Tab Prizes                 | 70,855,00     | 0 75,315,000     |
| Adjusted Pull Tabs              | 22,637,00     | 0 24,355,000     |
| Gross Raffles                   | 3,198,00      | 0 2,880,000      |
| Raffle Prizes                   | 1,300,00      | 0 1,151,000      |
| Adjusted Raffles                | 1,898,00      | 0 1,729,000      |
| Gross Electronic Video Bingo    | 1,897,00      | 0 5,047,000      |
| Gross Miscellaneous Income      | \$ 1,310,00   | 0 \$ 1,061,000   |

### **OPERATING EXPENSES**

charitable gaming

| Category                    | FY 04-05     | FY 05-06     | % Change | FY 06-07     | % Change |
|-----------------------------|--------------|--------------|----------|--------------|----------|
| Salaries & Related Benefits | \$ 890,579   | \$ 911,001   | 2.3%     | \$ 985,442   | 8.2%     |
| Travel                      | 33,905       | 13,573       | -60.0%   | 23,063       | 69.9%    |
| Operating Services          | 153,993      | 148,556      | -35.0%   | 165,881      | 11.7%    |
| Operating Supplies          | 5,998        | 5,315        | -11.4%   | 7,338        | 38.0%    |
| Professional Services       | 67,421       | 63,136       | -6.4%    | 0            | 0.0%     |
| Interagency Transfers       | 13,049       | 16,837       | 29.0%    | 69,288       | -13.4%   |
| Capital Outlay              | 32,846       | 1,020        | -96.9%   | 1,841        | 80.5%    |
| TOTAL EXPENDITURES          | \$ 1,197,791 | \$ 1,159,438 | -3.2%    | \$ 1,252,853 | 8.1%     |
| TOTAL NET REVENUE           | \$ 1,252,341 | \$ 1,378,459 | 10.1%    | \$ 1,679,865 | 21.9%    |

APPENDIX
TAX COLLECTIONS
& TRENDS\*

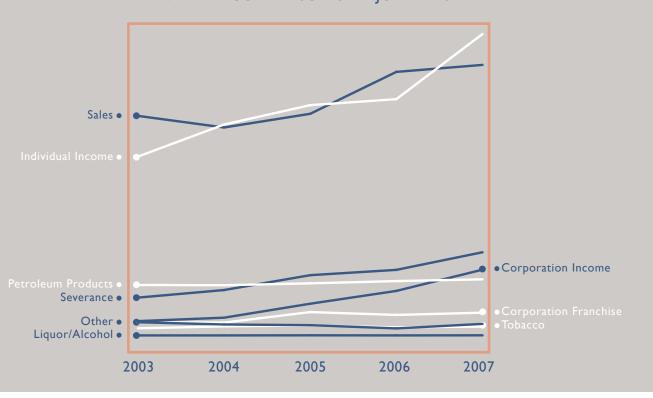
### TAX CASH COLLECTIONS appendix

#### FIVE-YEAR COMPARISON of MAJOR TAXES

| Collections (In Millions) | FY 03   | FY 04   | FY 05   | FY 06   | FY 07   |
|---------------------------|---------|---------|---------|---------|---------|
| Sales                     | \$2,284 | \$2,166 | \$2,305 | \$2,731 | \$2,802 |
| Individual Income         | 1,870   | 2,196   | 2,393   | 2,454   | 3,116   |
| Severance                 | 437     | 514     | 665     | 719     | 898     |
| Corporation Franchise     | 187     | 183     | 290     | 261     | 284     |
| Corporation Income        | 198     | 233     | 375     | 505     | 721     |
| Petroleum Products        | 565     | 563     | 582     | 605     | 623     |
| Liquor/Alcohol            | 53      | 53      | 54      | 53      | 54      |
| Tobacco                   | 125     | 145     | 154     | 135     | 143     |
| Other                     | 187     | 164     | 157     | 124     | 170     |

### TAX CASH COLLECTIONS appendix

#### FIVE-YEAR COMPARISON of MAJOR TAXES

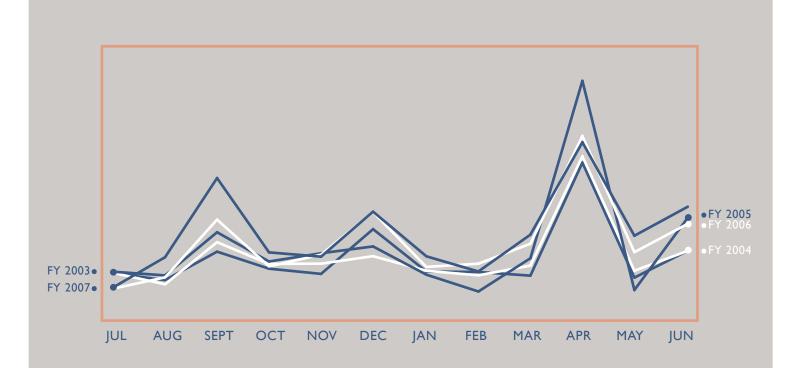


### FIVE-YEAR MONTHLY COMPARISON of MAJOR TAX CASH RECEIPTS (corporation)

appendix

#### **CORPORATION**

| Month     | FY 03             | FY 04          | FY 05          | FY 06        | FY 07            |
|-----------|-------------------|----------------|----------------|--------------|------------------|
| July      | \$ (1,153,369) \$ | (563,333) \$   | 1,830,909 \$   | (33,664,805) | \$ (31,115,292)  |
| August    | (15,773,069)      | (24,507,717)   | (5,872,591)    | (9,943,981)  | 32,171,854       |
| September | 43,794,141        | 63,610,300     | 84,432,586     | 110,863,956  | 197,839,957      |
| October   | 8,165,095         | 18,180,484     | 23,223,671     | 13,108,354   | 42,272,922       |
| November  | (2,708,024)       | 18,723,442     | 40,506,752     | 37,488,979   | 33,354,127       |
| December  | 90,930,191        | 34,335,702     | 54,733,254     | 126,620,710  | 127,540,610      |
| January   | 2,189,612         | 3,817,091      | (4,367,535)    | 11,877,857   | 34,068,088       |
| February  | 1,274,092         | (5,763,313)    | (39,575,144)   | 18,661,511   | 2,327,632        |
| March     | (6,429,152)       | 14,694,024     | 29,976,767     | 60,367,456   | 79,372,635       |
| April     | 230,145,754       | 243,594,556    | 401,404,323    | 285,856,581  | 272,828,482      |
| May       | (10,524,237)      | 3,826,617      | (36,479,267)   | 42,781,775   | 77,155,190       |
| June      | 45,662,065        | 45,446,752     | 114,708,433    | 101,998,007  | 137,845,985      |
| TOTAL     | \$ 385,573,099 \$ | 415,394,607 \$ | 664,522,158 \$ | 766,016,401  | \$ 1,005,662,190 |



## FIVE-YEAR MONTHLY COMPARISON of MAJOR TAX CASH RECEIPTS (individual)

appendix

#### **INDIVIDUAL**

| Month     | FY 03          | FY 04          | FY 05          | FY 06          | FY 07          |  |
|-----------|----------------|----------------|----------------|----------------|----------------|--|
| July      | \$ 10,241,590  | \$ 5,610,018   | \$ 5,985,918   | \$ 6,640,891   | \$ 8,340,386   |  |
| August    | 12,522,991     | 18,293,049     | 18,781,962     | 13,641,253     | 22,170,158     |  |
| September | 7,098,928      | 7,547,187      | 8,443,509      | 6,566,234      | 26,091,021     |  |
| October   | 14,775,215     | 19,758,236     | 17,021,358     | 10,785,454     | 89,121,564     |  |
| November  | 6,252,933      | 5,199,635      | 11,707,482     | 5,132,877      | 49,790,074     |  |
| December  | 8,246,510      | 5,123,925      | 4,921,105      | 6,416,829      | 10,672,369     |  |
| January   | 4,961,560      | 6,938,280      | 9,765,835      | 8,942,079      | 9,932,168      |  |
| February  | 6,935,412      | 12,175,365     | 18,041,257     | 10,730,405     | 10,814,900     |  |
| March     | 22,022,136     | 34,710,616     | 30,291,841     | 25,654,957     | 27,718,435     |  |
| April     | 64,209,916     | 109,528,476    | 123,058,079    | 51,713,358     | 75,119,049     |  |
| May       | 85,932,597     | 160,614,923    | 152,261,380    | 133,060,076    | 242,523,070    |  |
| June      | 48,419,958     | 12,008,313     | 17,938,710     | 87,236,889     | 176,921,000    |  |
| TOTAL     | \$ 291,619,747 | \$ 397,508,025 | \$ 418,218,434 | \$ 366,521,302 | \$ 749,214,193 |  |

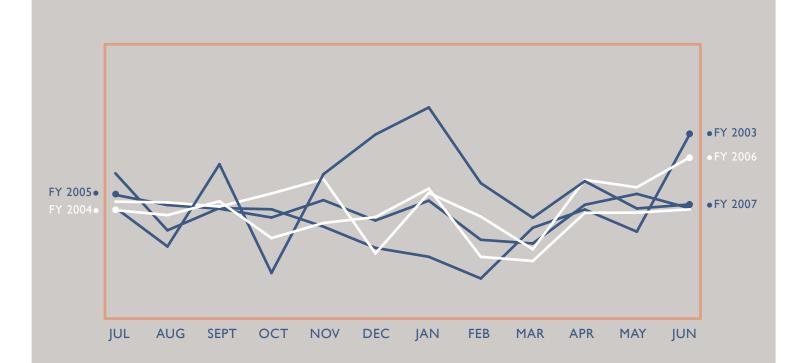


# FIVE-YEAR MONTHLY COMPARISON of MAJOR TAX CASH RECEIPTS (motor fuel)

appendix

#### **MOTOR FUEL**

| Month     | FY 03          | FY 04          | FY 05          | FY 06          | FY 07          |  |
|-----------|----------------|----------------|----------------|----------------|----------------|--|
| July      | \$ 55,134,630  | \$ 48,725,228  | \$ 51,383,458  | \$ 50,204,585  | \$ 49,135,240  |  |
| August    | 45,199,005     | 47,847,021     | 49,604,725     | 50,067,862     | 42,377,931     |  |
| September | 49,085,263     | 50,268,201     | 48,967,985     | 49,341,531     | 56,728,566     |  |
| October   | 48,869,595     | 43,845,070     | 47,434,705     | 51,623,086     | 37,769,578     |  |
| November  | 45,838,683     | 46,479,198     | 50,462,259     | 54,151,665     | 54,989,977     |  |
| December  | 42,139,724     | 47,513,687     | 46,915,240     | 41,172,898     | 61,914,214     |  |
| January   | 40,583,811     | 52,471,398     | 50,377,409     | 51,719,570     | 66,633,911     |  |
| February  | 36,800,719     | 40,579,106     | 43,548,953     | 47,593,980     | 53,431,826     |  |
| March     | 45,652,091     | 39,853,035     | 42,907,694     | 41,897,761     | 47,393,480     |  |
| April     | 48,829,793     | 48,258,799     | 49,655,063     | 54,007,635     | 53,775,453     |  |
| May       | 44,967,514     | 48,282,930     | 51,558,422     | 52,703,137     | 49,010,147     |  |
| June      | 62,097,704     | 48,860,980     | 49,027,855     | 57,957,436     | 49,728,402     |  |
| TOTAL     | \$ 565,198,532 | \$ 562,984,652 | \$ 581,843,769 | \$ 602,441,146 | \$ 622,888,724 |  |



# FIVE-YEAR MONTHLY COMPARISON of MAJOR TAX CASH RECEIPTS (general sales)

appendix

#### **SALES**

| Month     | FY 03            | FY 04            | FY 05            | FY 06            | FY 07            |  |
|-----------|------------------|------------------|------------------|------------------|------------------|--|
| July      | \$ 199,590,304   | \$ 191,535,720   | \$ 191,560,755   | \$ 226,849,500   | \$ 224,000,334   |  |
| August    | 194,002,651      | 174,608,418      | 182,824,550      | 193,619,278      | 233,562,212      |  |
| September | 181,796,954      | 182,296,551      | 177,083,000      | 196,145,589      | 229,739,621      |  |
| October   | 198,729,056      | 164,982,467      | 190,468,463      | 201,188,143      | 226,014,400      |  |
| November  | 152,782,353      | 172,258,950      | 186,914,592      | 224,271,785      | 229,827,689      |  |
| December  | 199,403,069      | 170,255,229      | 187,669,415      | 232,331,005      | 223,298,796      |  |
| January   | 267,979,990      | 222,025,760      | 238,779,167      | 258,675,844      | 285,501,426      |  |
| February  | 180,154,515      | 141,360,862      | 183,280,959      | 227,711,944      | 183,375,149      |  |
| March     | 176,066,351      | 185,093,659      | 181,564,478      | 233,325,735      | 215,404,936      |  |
| April     | 200,838,183      | 202,871,217      | 199,885,276      | 269,647,087      | 218,866,397      |  |
| May       | 181,136,234      | 192,012,216      | 193,110,831      | 224,320,340      | 220,870,175      |  |
| June      | 168,235,830      | 184,319,721      | 211,602,331      | 266,984,931      | 231,720,979      |  |
| TOTAL     | \$ 2,300,715,490 | \$ 2,183,620,771 | \$ 2,324,743,817 | \$ 2,755,071,183 | \$ 2,722,182,113 |  |

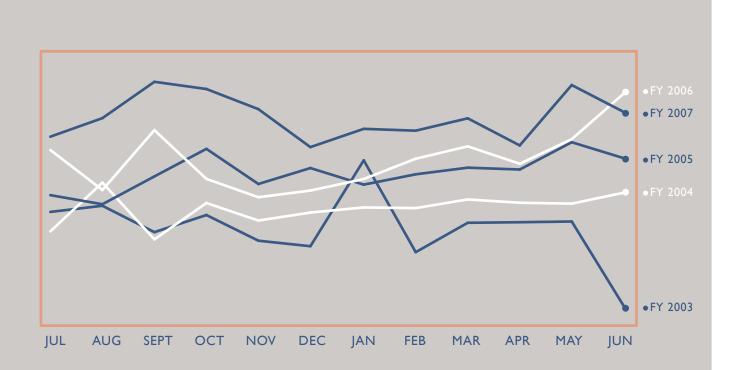


## FIVE-YEAR MONTHLY COMPARISON of MAJOR TAX CASH RECEIPTS (severance)

appendix

#### **SEVERANCE**

| Month     | FY 03          | FY 04          | FY 05          | FY 06          | FY 07          |  |
|-----------|----------------|----------------|----------------|----------------|----------------|--|
| July      | \$ 41,719,179  | \$ 34,941,432  | \$ 47,569,328  | \$ 63,314,425  | \$ 67,976,365  |  |
| August    | 43,863,384     | 51,945,422     | 44,392,167     | 49,365,789     | 74,430,144     |  |
| September | 34,660,750     | 32,149,105     | 54,100,506     | 70,243,338     | 87,108,611     |  |
| October   | 40,627,551     | 44,825,985     | 63,712,888     | 53,239,065     | 84,591,438     |  |
| November  | 31,676,669     | 38,700,721     | 51,465,992     | 46,841,099     | 77,561,740     |  |
| December  | 29,753,402     | 41,498,121     | 57,018,325     | 49,166,885     | 64,321,997     |  |
| January   | 59,723,091     | 43,275,214     | 51,231,861     | 53,184,953     | 70,696,125     |  |
| February  | 27,678,593     | 43,044,093     | 54,838,933     | 60,279,370     | 70,056,499     |  |
| March     | 37,928,559     | 46,067,116     | 57,152,785     | 64,583,710     | 74,369,849     |  |
| April     | 38,122,424     | 44,916,811     | 56,508,853     | 58,519,906     | 64,909,833     |  |
| May       | 38,375,070     | 44,607,369     | 66,029,853     | 67,099,145     | 85,972,660     |  |
| June      | 8,154,760      | 48,516,116     | 60,325,771     | 83,421,022     | 76,351,834     |  |
| TOTAL     | \$ 432,283,431 | \$ 514,487,506 | \$ 664,347,260 | \$ 719,258,708 | \$ 898,347,095 |  |



## FIVE-YEAR MONTHLY COMPARISON of MAJOR TAX CASH RECEIPTS (withholding)

appendix

#### WITHHOLDING

| Month     | FY 03            | FY 04            | FY 05            | FY 06            | FY 07            |  |
|-----------|------------------|------------------|------------------|------------------|------------------|--|
| July      | \$ 129,048,356   | \$ 131,063,785   | \$ 125,257,481   | \$ 129,958,705   | \$ 171,474,232   |  |
| August    | 96,749,062       | 131,323,134      | 171,631,676      | 170,037,914      | 170,221,988      |  |
| September | 112,319,159      | 140,804,085      | 128,987,338      | 138,075,690      | 134,316,428      |  |
| October   | 117,567,432      | 131,721,428      | 134,829,690      | 159,467,461      | 193,867,113      |  |
| November  | 107,010,720      | 136,229,494      | 178,766,065      | 152,066,724      | 170,318,487      |  |
| December  | 119,283,969      | 140,365,852      | 140,584,273      | 133,945,477      | 152,159,654      |  |
| January   | 131,917,327      | 139,574,474      | 194,867,633      | 209,589,974      | 251,853,801      |  |
| February  | 118,105,807      | 108,539,683      | 87,111,419       | 153,556,022      | 121,584,895      |  |
| March     | 90,187,127       | 115,282,302      | 100,464,834      | 136,408,777      | 99,000,299       |  |
| April     | 109,952,413      | 111,089,357      | 87,355,360       | 125,627,564      | 150,747,734      |  |
| May       | 97,632,849       | 108,049,560      | 154,250,208      | 140,782,510      | 167,751,489      |  |
| June      | 127,867,101      | 146,823,962      | 150,506,069      | 151,041,959      | 139,401,527      |  |
| TOTAL     | \$ 1,357,641,323 | \$ 1,540,867,115 | \$ 1,654,612,046 | \$ 1,800,558,779 | \$ 1,922,697,646 |  |

